



<https://www.nix-iot.com/>

## **Recommendation Letter for HuzaX**

25th August, 2024

To Whom It May Concern,

I am pleased to recommend HuzaX and its exceptional team for their outstanding contributions and expertise during their engagement with Nix Air Solutions.

Nix Air Solutions, under my leadership, is committed to support organizations and research teams involved in wildlife monitoring and livestock management with innovative digital technologies. We are deploying the first GPS IoT tracking device with worldwide connectivity and smart data treatment services on our software Nix App. Our expertise in embedded system electronics and software development enables our team to deliver robust and reliable integrated monitoring solutions and provide mass data with high interoperability.

Nix Tags are available to help you track terrestrial species and use your data to drive action in the field, build your studies to improve land management and report on your conservation programs.

HuzaX partnered with us as part of the Techstars Sustainability Program, and their impact was transformative across multiple facets of our organization. Their deep understanding of the African market context was instrumental in guiding our business strategies and expansion plans. HuzaX's insights into product diversification and sales strategy optimization significantly contributed to driving revenue growth and market penetration.

In addition to their strategic contributions, HuzaX provided invaluable executive leadership coaching, tailored to our organizational context. They played a crucial role in developing our management team into confident and effective leaders, fostering a culture of collaboration and innovation within our organization.

Furthermore, HuzaX's expertise in Tech Sustainability solutions crafting was evident in their ability to innovate and tailor solutions that addressed the unique challenges and opportunities of our market. Their contributions not only enhanced our product offerings but also reinforced our commitment to sustainability and environmental stewardship.

Additionally, HuzaX assisted in fundraising planning and documentation, ensuring that our strategies were aligned with organizational goals and effectively communicated our vision to potential investors and partners.

Throughout our collaboration, HuzaX exhibited a strong commitment to excellence and innovation. They proactively identified opportunities for improvement and implemented strategies that aligned seamlessly



<https://www.nix-iot.com/>

with our mission. Their analytical prowess and ability to develop actionable solutions were commendable and directly contributed to our organizational success.

In conclusion, I confidently recommend HuzaX and its team for their exemplary work ethic, expertise, and dedication to achieving meaningful impact. They have proven themselves as trusted partners in our mission to advance energy access, promote economic development, and foster sustainable growth in underserved communities.

Sincerely,

**Amelie Campino**  
**CEO, Nix Air Solutions**

A handwritten signature in black ink, appearing to read "A. Campino", with a long horizontal flourish extending to the right.